

Message Text

LIMITED OFFICIAL USE

PAGE 01 BONN 02479 131709Z

70

ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 H-01 INR-07 L-02

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 SAJ-01

COME-00 EB-07 FRB-03 OMB-01 TRSE-00 AID-05 FEA-01

/074 W

----- 016324

R 131518Z FEB 75

FM AMEMBASSY BONN

TO SECSTATE WASHDC 7953

INFO AMEMBASSY DUBLIN

AMEMBASSY COPENHAGEN

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

AMEMBASSY THE HAGUE

AMEMBASSY PARIS

AMEMBASSY ROME

AMEMBASSY LUXEMBOURG

LIMITED OFFICIAL USE BONN 02479

E.O. 11652: N/A

TAGS: EGEN, GW, EG

SUBJECT: VISIT OF GERMAN INDUSTRIAL DELEGATION TO
EGYPT

1. A 30-ODD MAN GERMAN INDUSTRIAL MISSION HEADED BY
GERMAN MANUFACTURERS ASSOCIATION PRESIDENT SOHL
VISITED EGYPT FROM FEBRUARY 4-6. ACCORDING TO PRESS
REPORT THE VISIT INCLUDED REPRESENTATIVES FROM A WIDE
RANGE OF INDUSTRIES INCLUDING MACHINE BUILDING,
ELECTRONICS, CONSTRUCTION, IRON AND STEEL, AIRCRAFT
AND CHEMICALS. WE DISCUSSED THIS VISIT WITH AN
ECONOMICS MINISTRY OFFICIAL WHO ACCOMPANIED THE GROUP.

2. ACCORDING TO OUR SOURCE THE IMPETUS FOR THE VISIT
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BONN 02479 131709Z

CAME FROM THE MANUFACTURERS ASSOCIATION WITH

CONSIDERABLE PRODDING ON THE PART OF THE GERMAN GOVERNMENT. ITS PRIMARY PURPOSE WAS TO FULFILL A POLITICAL COMMITMENT MADE AT THE TIME OF EGYPTIAN FOREIGN MINISTER FAHMI'S VISIT TO BONN LAST SUMMER (SEE BONN 10890). THERE WAS LITTLE EXPECTATION OF CONCRETE BUSINESS DEALS RESULTING FROM THE VISIT AND THE RESULTS BORE THIS OUT

3. MOST OF THE DISCUSSIONS DURING THE VISIT WERE OF A VERY GENERAL NATURE FOCUSING ON INVESTMENT CONDITIONS IN EGYPT AND THE EGYPTIAN DESIRE FOR INCREASED PRIVATE FOREIGN INVESTMENT. THE EGYPTIANS HAD PREPARED A LIST OF OVER 20 SPECIFIC PROJECTS RANGING FROM TRUCKS AND BUSES TO A PETROLEUM REFINERY ON WHICH THEY HAD HOPED FOR SIGNS OF GERMAN INTEREST BUT THERE WAS LITTLE DISCUSSION OF THE SPECIFIC PROJECTS.

4. ACCORDING TO OUR SOURCE THE GERMAN BUSINESSMEN WERE PLEASED WITH THE ATMOSPHERE OF THE VISIT. THEY WERE IMPRESSED WITH THE CALIBER OF THE MINISTERS THAT THEY DEALT WITH AND ADMIRERED THE EGYPTIANS' DETERMINATION TO CONTINUE THEIR OPEN ATTITUDE TOWARD PRIVATE FOREIGN INVESTMENT IN SPITE OF THE SOVIET OBJECTIONS TO THIS POLICY. OUR SOURCE STATED THAT THERE IS LITTLE PROSPECT FOR ANY SIGNIFICANT INCREASE IN GERMAN INVESTMENT IN EGYPT IN THE SHORT TERM HOWEVER. HE NOTED THAT EGYPT'S TREMENDOUS FOREIGN EXCHANGE GAP AND ITS REQUIREMENT THAT INVESTORS EARN THEIR OWN FOREIGN EXCHANGE NEEDS THROUGH EXPORTS OR IMPORT SUBSTITUTION MAKE GERMAN FIRMS EXTREMELY WARY OF INVESTING IN EGYPT. HE NOTED THAT EVEN THE IDEA OF COMBINING GERMAN KNOWHOW WITH OIL PRODUCERS' MONEY IN EGYPT WAS NOT EVOKING MUCH OF A RESPONSE FROM GERMAN BUSINESSMEN.

5. FOR POLITICAL REASONS THE GERMAN GOVERNMENT WILL CONTINUE TO ENCOURAGE CONTACTS BETWEEN GERMAN INDUSTRY AND EGYPT BUT THE PROSPECTS OF INCREASED BUSINESS REMAIN SLIM. GERMAN FOREIGN MINISTER GENSCHER IS LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 BONN 02479 131709Z

SCHEDULED TO VISIT CAIRO IN CONJUNCTION WITH THE GERMAN/EGYPTIAN ECONOMIC COMMISSION SOMETIME IN LATE MARCH. HILLENBRAND

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BUSINESSMEN, TRADE VISITS, MEETINGS, FOREIGN INVESTMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975BONN02479
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750053-0645
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750248/aaaabqhe.tel
Line Count: 110
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 22 APR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <22 APR 2003 by ShawDG>; APPROVED <19 MAY 2003 by MorefiRH>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: VISIT OF GERMAN INDUSTRIAL DELEGATION TO EGYPT
TAGS: EGEN, GE, EG
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006